

# Cloud On-Ramp Program

## You're ready for the cloud but are you Cloud Ready?

You may be familiar with the benefits of being in the Cloud:

- Offload hassles of maintaining technology
- Access to authorized users anytime, anywhere
- Predictable monthly payments
- Technology that scales with your business needs

You may be ready for everything the Cloud has to offer but you may not be interested in increasing your technology budget to take advantage of these expanded services. Well, you may be more Cloud Ready than you know. When you consider your total cost of IT equipment and support, you might already be spending more than you would for Cbeyond's Cloud services.

## Network + Cloud

Cbeyond has the unique ability to offer both Network and Cloud services. By combining these capabilities, we are able to provide a unique level of quality, a single support relationship and superior security.

The Cloud has huge benefits for businesses. To help make adoption of Cloud a "no-brainer," we will reward customers who buy Cloud products from Cbeyond by including high-speed, enterprise-class connectivity at no charge.

## With Cbeyond's Cloud solution you'll profit from:

- High bandwidth over our TotalNetwork™ that is secure and Cloud Ready to the customer suite. It supports voice, data, video conferencing and remote access at speeds from 6 Mbps up to 100 Mbps.
- Your own scalable and secure slice of the cloud hosted in our TotalCloud™ Data Center, which is proactively monitored by an award-winning team of experts 24/7/365.
- Our TotalCloud™ Phone System, an enterprise-class phone system that saves the cost of purchasing and maintaining an expensive, hard-to-manage phone system that won't grow with your business.
- Certified applications that assure 100% availability and performance that meets or exceeds a local desktop experience.
- Plus, we offer Managed Hosting for completely dedicated IT resources.

Eligible Cloud Spend	EFM/FTTB
Buy \$550, Get	10Mbps
Buy \$1000, Get	25Mbps*
Buy \$2000, Get	100Mbps*

\*Higher bandwidth subject to availability.

## Eligible Products\*\*

- TotalCloud Phone System Plans
- TotalCloud Phone System Additional Professional Seats
- TotalCloud Data Center and add-ons
- Managed Hosting and add-ons
- Hosted Microsoft Exchange Complete

\*\*Please contact your Sales Representative for details.

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**Awards and Recognitions:** Microsoft Gold Hosting Partner, Microsoft Partner of the Year 2009 & 2010, Forbes America's Most Trustworthy Companies 2012